

## Customers

Did you know that customers make the best reps?

Do you know why they do?

Here is why:

They buy the products

Wear the products

Promote / advertise the brand name of Avon

Give the products to others as gifts

They are Ambassadors for the company and they don't even realise it

So, what are you going to do as a customer today?

I can show you how to use you unique undiscovered selling power and start you earning some money today!

## Representatives

Did you know that Representatives make the best Team leaders?  
Do you know why they do?

### Here is why:

They have already gone from the obvious step of the being an Avon customer to becoming an Avon rep

They already know the products & the benefits of buying from Avon  
i.e. 100% money back guarantee, personal service from local rep, great offers, incentives plans

They know how easy the system works  
i.e. How to find customers and serve them well, how to place an order, bag it up, deliver it, pay for it and make any returns/replacements necessary on their account

They know how to approach people, speak to them about Avon and have a great customer base to work from

They know how to promote themselves and their unique selling power keeps them a cut above the rest

They already know there is money to be made within the business and they love being their own boss!!

So, what are you going to do as a representative today?  
Thinking about becoming a sales leader too?

### This is how easy it is:

Opening questions when talking to people  
Can I show you how to earn some extra cash?

Free to try  
Free books, order forms today  
Work around any other commitments

Work locally  
No transport needed  
Takes a minimum amount of time

I can get you started today  
No cash outlay

## Sales leaders

Did you know sales leaders make the best entrepreneurs?  
Do you know why they do?

### Here is why:

They have seen the great opportunity that Avon have to offer them  
They have a great support system already in place from the company  
They can run their business as they like incorporating their own ideas, systems  
and style

This business has the most amazing opportunities for all kind of people  
Single, married, grandmas & grandpas, young and not so young, disable, single  
parents, at home dads, the list is endless really...

So, for the mere £25.00 you have made the best step of your life by joining  
forces with this magnificent company

Everybody knows and love Avon therefore it is not a product/service that sales  
leaders have to sell, it sells itself, everyone knows the brand  
So, as a new entrepreneur what are you going to do to make you business work?  
Thinking of becoming an advanced, executive or even senior executive sales  
leader too?

### This is how easy it is:

Opening questions when talking to your team of reps  
Would you be interested in me showing you how to easily double your income  
this year?

You already know the basics as a representative  
Here is what I do as a sales leader  
Show them your statements and how you have grown  
Discover what they need?  
A car, extra cash savings, new home or wardrobe?