

Additions	All training calls conducted – customer lists – name generation – earnings opportunity
Removals	Replacement calls – CL updated – name generation
Inactives	Why? – temp or permanent
Potential Downlines	Shortlist from statement – name generation
Existing Downlines	Training req. - earnings
Team sales	High and low sellers – average order building - customers
Other	Parties - events

Additions		
Removals		
Inactives		
Potential Downlines		
Existing Downlines		
Team sales		
Other		

Camp.	DLs	New Rep.	Rem.	Growth	Team size	Orders	Average order	Team sales	Comm.
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Camp.	Active DLs	Av. team size	Orders	Av. Order	Team sales	Comm.

Camp.	Active DLs	Av. team size	Orders	Av. Order	Team sales	Comm.

Training required	When	Completed

NEXT BDP MEETING DATE :

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